

Freshly Investigated Credit Report (Fullcheck) -Executive Summary

SAMPLE MOTORS INTERNATIONAL CO LTD

Date : 4 Jun, 2017

Company Details

Global Identifier	: P2975043
Country	: Taiwan
Business Entity Name	: SAMPLE MOTORS INTERNATIONAL CO LTD
Name in Local Language	: SAMPLE有限公司
Operating Address	: 1FI 48 SAMPLE St, Tatung Dist, Taipei City 103
Tel	: [+886] 2-255795XX
Fax	: [+886] 2-255778XX
Website	: http://www.SAMPLEmotors.com.tw
Primary Business Activity	: Importer
Primary Industry	: Motor Vehicles, Parts & Accessories

Key Facts

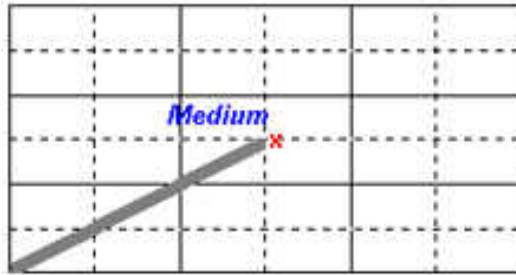
Registered Legal Address	: 1FI 48 SAMPLE St, Tatung Dist, Taipei City 103
License Number	: 052592XX
Date of Registration	: 21 Mar, 1985
Issuing Authority	: Ministry of Economic Affairs (MOEA)
Legal Form - Category	: Private Company with Limited Liability
Legal Form - Full Name	: Company Limited
Legal Form - Abbreviation	: CO LTD ⁽¹⁾
License Status	: License exists - Normal.
Operational Status of Business	: Normal
Employees	: 43
Capital	: US\$ 830,565

Note:

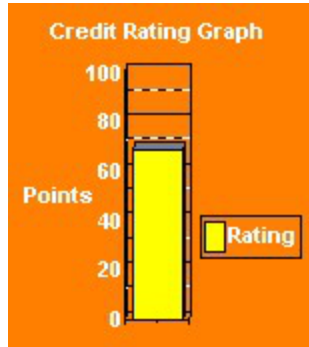
⁽¹⁾ The abbreviation appearing at the end of the SBE's name above, is an abbreviation of the Legal Form "COMPANY LIMITED" which is automatically generated by our software.

Credit Rating & Risk Analysis

Risk Index : Medium



Credit Rating : Good



Points Allocated : 69

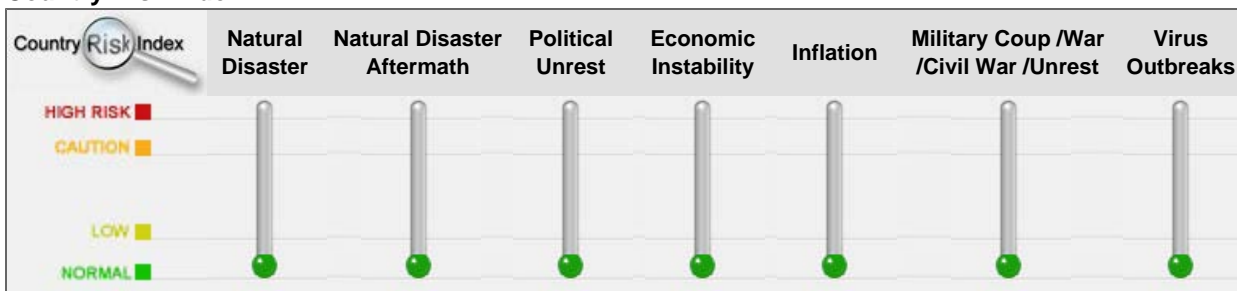
CREDIT ASSESSMENT FACTORS

Our credit risk assessment is gauged on 12 key business factors. Each factor is assigned a rating and the total is aggregated and weighed in consideration of any other influencing factors relevant to the final assessment.

These factors include:

Financial Status	Profitability	Industry sector & trends
Principals	Civil Litigation	Liabilities
Management	Scale of operations	Years in business & co history
Assets (real estate etc.)	Trade references & reputation	Family involvement & support

Country Risk Index



Adverse Data

Results : Total of 0 records found.

Financials - Summary (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2014 Annual	6,827,697	1,223,833	444,444
2015 Annual	6,172,840	1,141,975	370,370
2016 Annual	5,675,509	1,079,581	339,297

Sales Trend - Analysis

2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
-	-	-	-	↑	↑	↓	↓	↓	↓

Recommended Credit Limit - Trade Finance

Maximum Recommended Credit : USD \$280,000 based on 60 days
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Key Person

Legal Title	: Chairman
Name	: Mr. SAMPLE Chen
Local Name	: 陳SAMPLE
Nationality	: Taiwanese

Primary Products

Products / Materials / Services Description	Activity
Air suspensions	Importing, Trading
Airbags, automobile use	Importing, Trading
Automotive air tools	Importing, Trading
Brakes	Importing, Trading
Carbon brush motors	Importing, Trading

International Trade - Statistics (Currency: USD - US Dollar)

Year	Imports	Exports	Total
2014	4,200,000	n/a	4,200,000
2015	4,000,000	n/a	4,000,000
2016	3,600,000	n/a	3,600,000

Commercial Credit Inquiries

Date of Inquiry	Industry in which Inquirer Operates	Credit Type (* / **)	Credit Amount	Period
3 Jun, 2017	Professional Services	MRC	USD 280,000	60 days

Note:

* **MRC** : Max. Recommended Credit amount

** **ISC** : Inquirer Specified Credit amount

Fullcheck Report Details

Country	: Taiwan
Business Entity Name	: SAMPLE MOTORS INTERNATIONAL CO LTD
Primary Business Activity	: Importer
Primary Industry	: Motor Vehicles, Parts & Accessories
Office Contact Details	
Operating Address	: 1FI 48 SAMPLE St, Tatung Dist, Taipei City 103
Tel	: [+886] 2-255795XX
Fax	: [+886] 2-255778XX
Website Details	
Website	: http://www.SAMPLEmotors.com.tw
Status	: Normal - operational
Country of Registration	: Taiwan
Ownership Type	: Registered ownership by Subject Business Entity
Tax / VAT Details	
Tax Issuing Authority	: National Tax Administration - Taipei City
Tax Number	: 052592XX
Date of Issuance	: 21 Mar, 1985

SIC PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Brooms and brushes	3991	Importing, Trading
Motor Vehicle Parts, Used	5015	Importing, Trading
Motor vehicle parts and accessories, nspf	3714	Importing, Trading
Motorcycles, bicycles, and parts, nspf	3751	Importing, Trading
Speed changers, drivers, and gears, and parts, nspf	3566	Importing, Trading

HARMONIZED PRODUCT CLASSIFICATION & ACTIVITY

Product/Service Description	Code	Activity
Brakes, and parts of vehicles, of headings 8711 to 8713	8714949000	Importing, Trading
Carbon electrodes & brushes, lamp carbons, etc.	8545	Importing, Trading
Chassis fitted with engines, for passenger automobiles	8706001520	Importing, Trading
Electrical carbon or graphite brushes	8545200000	Importing, Trading
Gear boxes for vehicles	8708405000	Importing, Trading
Suspension shock absorbers for vehicles	8708804500	Importing, Trading

DETAILED PRODUCT CLASSIFICATION & ACTIVITY

Products / Materials / Services Description	Ranking	Activity
Chassis	Primary	Importing, Trading
Commercial vehicle parts	Primary	Importing, Trading
Dampers	Primary	Importing, Trading
Electronic connectors	Primary	Importing, Trading
Electronic couple parts	Primary	Importing, Trading
Engines	Primary	Importing, Trading
Filters	Primary	Importing, Trading
Gearboxes	Primary	Importing, Trading
Jacks	Primary	Importing, Trading
O-rings	Primary	Importing, Trading

CORE BUSINESS DESCRIPTION

Core Business

The primary business focus of SAMPLE MOTORS INTERNATIONAL CO LTD is Import agency - Components. Key products include:

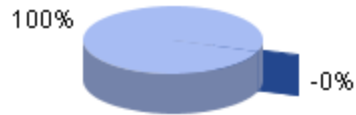
- Airbags, automobile use
- Automotive air tools
- Air suspensions
- Carbon brush motors
- Dampers
- Electronic couple parts
- Filters
- Gearbox
- Jack
- O-rings
- Rolling stock parts
- Shock absorbers
- Speed probes
- Splitters
- Water separators

An integral part of the core business includes:

- Distribution

DOMESTIC SALES & PURCHASES

Annual Sales Analysis	Percentage
Domestic Sales	100%



Annual Purchases Analysis	Percentage
Local Purchases	5%
Imports	95%



Sales Channel Analysis

Currently local sales are predominantly generated via the following channels:

Sales Channel	Sales Channel Ownership	Percentage
Government tenders - general	Owned by SBE	70.00%
Direct sales to end-user /consumers - via sales team	Owned by SBE	30.00%

COMPANY MANAGEMENT

Management Listings

	Name	Nationality	Job Description	Dept. / Division
1	Mr. Alfred SAMPLE Chen	Taiwanese	Manager	-
2	Mr. SAMPLE Chen	Taiwanese	Chairman	-

Management Details - 1

Personal Unique Identifier : MI04180072
Name : Mr. Alfred SAMPLE Chen
Name in local language : 陳SAMPLE
Email : alfred_chen@giantmotors.com.tw
Tel : [+886] 2-25579557

Management Details - 2

Personal Unique Identifier : MI04180024
Name : Mr. SAMPLE Chen
Name in local language : 陳SAMPLE

FINANCIALS - SUMMARY (Currency: USD - US Dollar)

Year	Turnover	Assets	Net Income
2010 Annual	3,897,764	n/a	n/a
2011 Annual	5,909,239	n/a	n/a
2012 Annual	10,065,495	n/a	n/a
2013 Annual	7,051,713	n/a	n/a

CAPITAL (Currency: NTD - New Taiwan Dollars)

Share Value	:	\$ 10,000.00
Authorized Capital	:	\$ 25,000,000.00
Paid-up Capital	:	\$ 25,000,000.00

FINANCIAL STATEMENT - DETAILED**Balance Sheet**

Currency : NTD
Denomination : 1
Financial Year Ending : December

Financial Highlights	2014 Annual	2015 Annual	2016 Annual
Total Assets(*)	38,000,000	37,000,000	35,000,000

Note: (*)

Financial Highlights

Income Statement

Currency : NTD
Denomination : 1
Financial Year Ending : December

Financial Highlights	2014 Annual	2015 Annual	2016 Annual
Turnover(*)	212,000,000	200,000,000	184,000,000
Profit After Tax attributable to Shareholders(*)	13,800,000	12,000,000	11,000,000

Note: (*)

Financial Highlights

Based on the corporate laws of Taiwan, legal entities which are a Private Company with Limited Liability are not required to make public disclosure of their annual financials. Although basic financials were obtained for reference.

REPUTATION

The SAMPLE MOTORS INTERNATIONAL CO LTD maintains a good and well-established reputation in the local market.

NEGA-SCAN - ADVERSE DATA MONITORING

DISHONORED CHECKS	No Record Found
DEBT	No Record Found
CIVIL LITIGATION	No Record Found
PERFORMANCE DEFAULTS	No Record Found
ADVERSE LOCAL MEDIA COVERAGE / ADVERSE FILING HISTORY	No Record Found

PAYMENT TERMS

Selling

Type	Terms
Local	Cash on delivery (COD) Credit - Unsecured 30~60 days

Purchasing

Type	Terms
Imports	Open Account - Settlement by Telegraphic Transfer (T/T) - 90 days Letter of Credit (At-sight) Telegraphic Transfer (T/T) - Executed at time of transaction
Local	Credit - Unsecured 30~60 days Cash on delivery (COD)

BANK DETAILS

Bank Name	: HUA NAN COMMERCIAL BANK LTD
Global Identifier	: 31535734
SWIFT Code	: HNBKTWTP

LOCAL BRANCHES & MANAGEMENT

Branch	: SAMPLE MOTORS INTERNATIONAL CO LTD - CHITU DIST, KEELUNG CITY
Branch Address	: 68 SAMPLE Rd, Chitu Dist, Keelung City 206
Branch Tel	: 886-2-245144XX
Branch Fax	: 886-2-245210XX

Branch Employees	: 3
Primary use of location	: #1. Office administration
Branch	: SAMPLE MOTORS INTERNATIONAL CO LTD - TAOYUAN CITY, TAOYUAN HSIEN
Branch Address	: 704 SAMPLE Rd, Taoyuan City, Taoyuan Hsien 330
Branch Tel	: 886-3-30259XX
Branch Fax	: 886-3-30259XX
Branch Email	: SAMPLE.motors@msa.hinet.net
Branch Employees	: 6
Primary use of location	: #1. Office administration
Branch	: SAMPLE MOTORS INTERNATIONAL CO LTD - TOUFEN CHEN, MIAOLI HSIEN
Branch Address	: 51 SAMPLE Rd, Toufen Chen, Miaoli Hsien 351
Branch Tel	: 886-3-76962XX
Branch Fax	: 886-3-76961XX
Branch Email	: SAMPLE@msa.hinet.net
Branch Employees	: 3
Primary use of location	: #1. Office administration
Branch	: SAMPLE MOTORS INTERNATIONAL CO LTD - SHALU CHEN, TAICHUNG HSIEN
Branch Address	: 129 SAMPLE Rd Section 2, Shalu Chen, Taichung Hsien 433
Branch Tel	: 886-4-265649XX
Branch Fax	: 886-4-265649XX
Branch Email	: SAMPLE@msa.hinet.net
Branch Employees	: 3
Primary use of location	: #1. Office administration
Branch	: SAMPLE MOTORS INTERNATIONAL CO LTD - TALI CITY, TAICHUNG HSIEN
Branch Address	: 1FI 161 Lane 633 SAMPLE Rd, Tali City, Taichung Hsien 412
Branch Tel	: 886-4-240671XX
Branch Fax	: 886-4-240617XX
Branch Email	: SAMPLE@msa.hinet.net
Branch Employees	: 4
Primary use of location	: #1. Office administration
Branch	: SAMPLE MOTORS INTERNATIONAL CO LTD - NANTOU CITY, NANTOU HSIEN
Branch Address	: 235 SAMPLE Rd Section 1, Nantou City, Nantou Hsien 540
Branch Tel	: 886-49-23077XX
Branch Fax	: 886-49-23077XX
Branch Email	: SAMPLE@so-net.net.tw
Branch Employees	: 3
Primary use of location	: #1. Office administration

Branch : **SAMPLE MOTORS INTERNATIONAL CO LTD - CHIAYI CITY**
Branch Address : 6 Lane 96 SAMPLE Rd, Chiayi City 600
Branch Tel : 886-5-23130XX
Branch Fax : 886-5-23131XX
Branch Email : SAMPLE@msa.hinet.net
Branch Employees : 3
Primary use of location : #1. Office administration

Branch : **SAMPLE MOTORS INTERNATIONAL CO LTD - HSINSHIH HSIANG, TAINAN HSIEN**
Branch Address : 202-7 SAMPLE Rd, Hsinshih Hsiang, Tainan Hsien 744
Branch Tel : 886-6-58923XX
Branch Fax : 886-6-58923XX
Branch Email : SAMPLE@mail.apol.com.tw
Branch Employees : 5
Primary use of location : #1. Office administration

Branch : **SAMPLE MOTORS INTERNATIONAL CO LTD - HSIAOGANG DIST, KAOHSIUNG CITY**
Branch Address : 20 Lane 230 SAMPLE Rd, Hsiaogang Dist, Kaohsiung City 812
Branch Tel : 886-7-79198XX
Branch Fax : 886-7-79180XX
Branch Email : SAMPLE@msa.hinet.net
Branch Employees : 6
Primary use of location : #1. Office administration

SHAREHOLDERS

Total number of shareholders : 4
Total number of shares : 2,500

Currency : NTD - New Taiwan Dollars

No.	Shareholders	Country	Shares		
			Number	Amount (NTD)	%
1	Mr. SAMPLE Chen	Taiwan	700	7,000,000.00	28.00
2	Mr. SAMPLE Shih	Taiwan	700	7,000,000.00	28.00
3	Mrs. SAMPLE Shih Chen	Taiwan	700	7,000,000.00	28.00
4	Mr. SAMPLE Chen	Taiwan	400	4,000,000.00	16.00
Total			2,500	25,000,000.00	100.00

Today's Exchange rate :
$$\begin{matrix} 1.00 \text{ NTD} & = & 0.033223 \text{ USD} \\ \text{New Taiwan Dollars} & & \text{United States Dollars} \end{matrix}$$

COMPANY DIRECTORS

1

Personal Unique Identifier : MI04180024
Name : Mr. SAMPLE Chen
Name in local language : 陳SAMPLE

2

Personal Unique Identifier : MI04180033
Name : Mr. SAMPLE Chen
Name in local language : 陳SAMPLE

3

Personal Unique Identifier : MI04180029
Name : Mr. SAMPLE Shih
Name in local language : 施SAMPLE

IMPORT AGENCY LISTING

Supplier : BEHR HELLA SERVICE GMBH
Global Identifier : P1034299
Country of Origin : Germany
Product Description : Engine
Brand/s : #1 Behr
Year : 2002

Supplier : BOMBARDIER INC
Global Identifier : P0327330
Country of Origin : Canada
Product Description :
Brand/s : #1 Bombardier
Year : 2007

Supplier : BORGWARNER INC
Global Identifier : P0106396
Country of Origin : USA
Product Description : Engine
Brand/s : #1 BorgWarner
Year : 2005

Supplier : DANA LTD
Global Identifier : P2089174
Country of Origin : USA
Product Description : Gearbox

Brand/s : #1 Dana

Year : 1994

Supplier : DT-DIESEL TECHNIC AG

Global Identifier : P1938634

Country of Origin : Germany

Product Description : Commercial vehicle parts

Brand/s : #1 DT

Year : 2004

Supplier : GKN HOLDINGS PLC

Global Identifier : P2088318

Country of Origin : United Kingdom

Product Description : Gearbox

Brand/s : #1 GKN

Year : 1995

Supplier : HALDEX AB

Global Identifier : T0008800

Country of Origin : Sweden

Product Description : Brakes

Brand/s : #1 Haldex

Year : 1992

Supplier : KNORR-BREMSE AG

Global Identifier : P0067130

Country of Origin : Germany

Product Description :

Brand/s : #1 Knorr-Bremse

Year : 2004

Supplier : KONGSBERG AUTOMOTIVE SP ZOO

Global Identifier : P3627371

Country of Origin : Switzerland

Product Description : Gearbox

Brand/s : #1 Kongsberg

Year : 2005

Supplier : LEMARIT GMBH

Global Identifier : P3627366

Country of Origin : Germany

Product Description : Gearbox

Brand/s : #1 FAG

#2 INA

	#3 LUK
Year	: 2008
Supplier	: MAHLE INTERNATIONAL GMBH ABTEILUNG FIDU
Global Identifier	: P3627362
Country of Origin	: Germany
Product Description	: Engine
Brand/s	: #1 Mahle
Year	: 1995
Supplier	: MARUBENI CORP
Global Identifier	: P0001324
Country of Origin	: Japan
Product Description	:
Brand/s	: #1 Marubeni
Year	: 2006
Supplier	: REINZ-DICHTUNGS- GMBH
Global Identifier	: P0871147
Country of Origin	: Germany
Product Description	:
Brand/s	: #1 REINZ
Year	: 2006
Supplier	: ROBERT BOSCH GMBH
Global Identifier	: P0007876
Country of Origin	: Germany
Product Description	: Electronic connectors
Brand/s	: #1 Bosch
Year	: 1995
Supplier	: TRW AUTOMOTIVE (LV) CORP
Global Identifier	: P3203875
Country of Origin	: USA
Product Description	: Chassis
Brand/s	: #1 TRW
Year	: 2001
Supplier	: ZF FRIEDRICHSHAFEN AG
Global Identifier	: P0086234
Country of Origin	: Germany
Product Description	: Gearbox
Brand/s	: #1 ZF Sachs
Year	: 1993

INTERNATIONAL TRADE - Activity & Markets

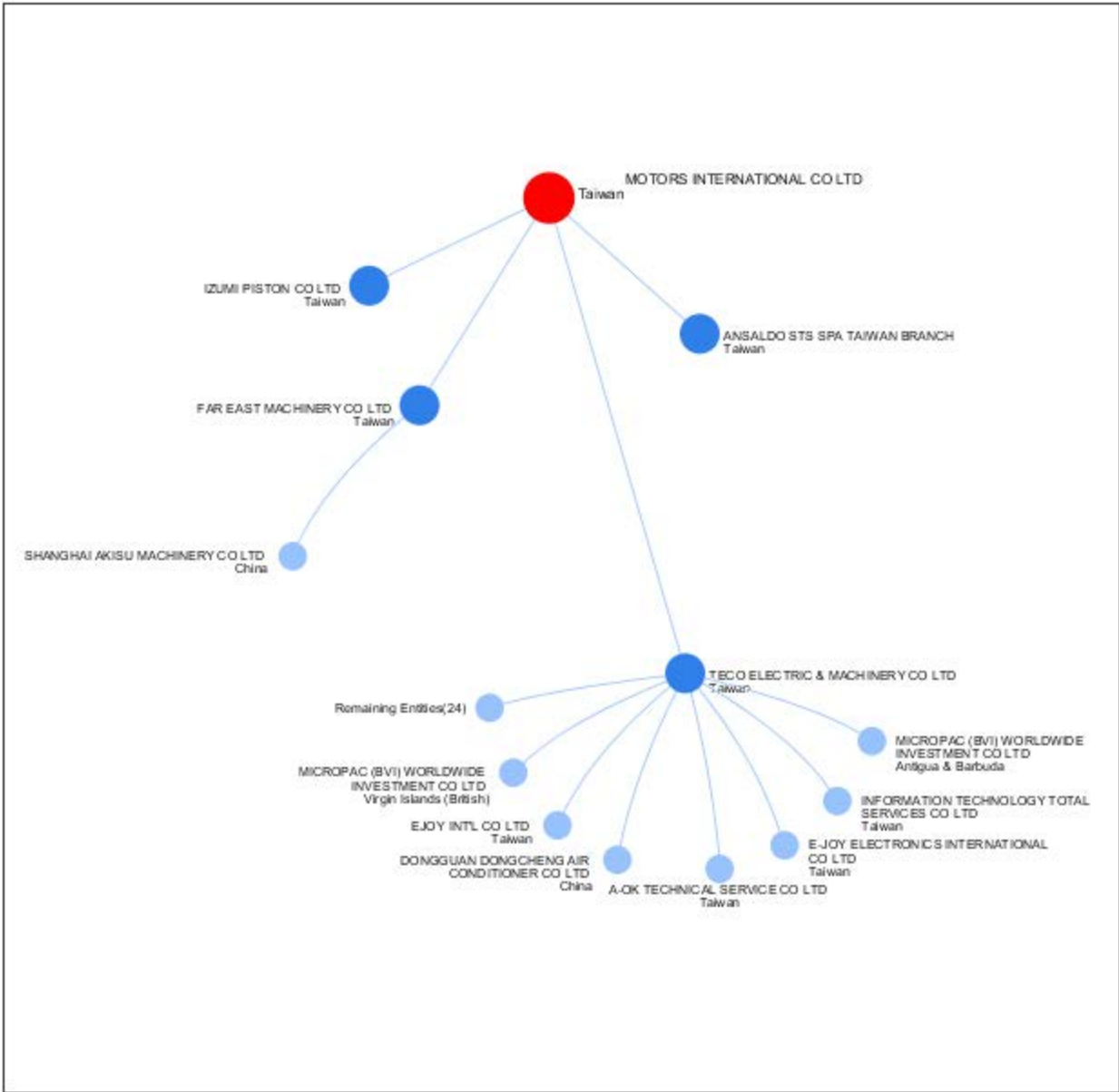
Country / Region	Estimated level of importance	Trading Activity
Asia / Pacific	Medium	Importing
Europe	Medium	Importing
North America	Medium	Importing
Austria	Medium	Importing
Belgium	Medium	Importing
Canada	Medium	Importing
Czech Republic	Medium	Importing
France	Medium	Importing
Germany	Medium	Importing
Italy	Medium	Importing
Japan	Medium	Importing
Norway	Medium	Importing
Sweden	Medium	Importing
Switzerland	Medium	Importing
USA	Medium	Importing
United Kingdom	Medium	Importing

DOMESTIC SUPPLIERS

Business Entity Name	Global Identifier
ANSALDO STS SPA TAIWAN BRANCH	P3627391
FAR EAST MACHINERY CO LTD	31512436
IZUMI PISTON CO LTD	P3627398
TECO ELECTRIC & MACHINERY CO LTD	31529310

MAPPING OF DOMESTIC SUPPLIERS

Legend



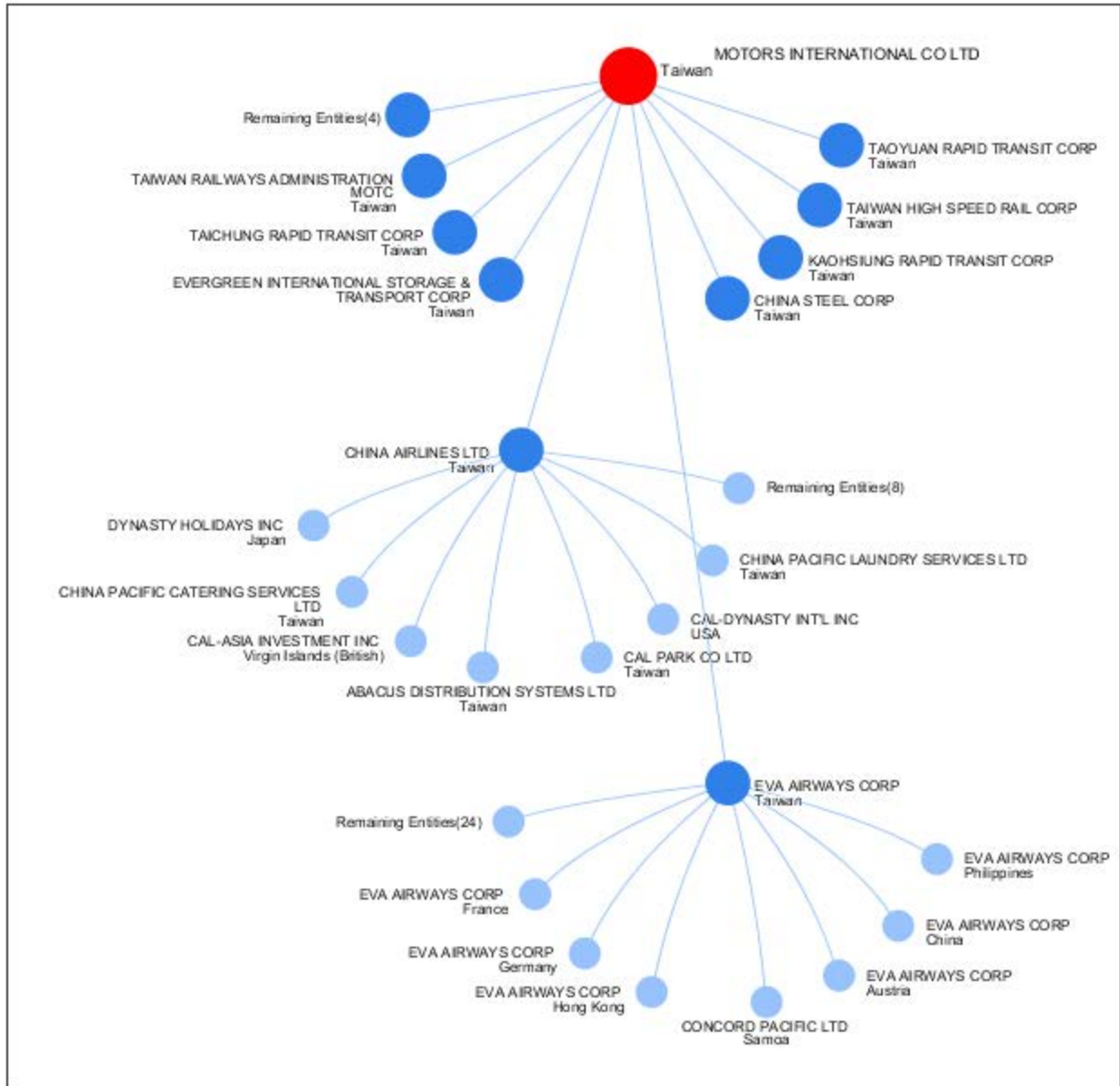
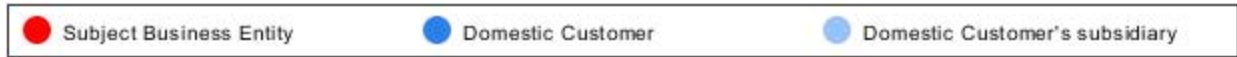
DOMESTIC CUSTOMERS

Business Entity Name	Global Identifier
ALOHA BUS CO LTD	P3627405
CHINA AIRLINES LTD	31539473
CHINA STEEL CORP	P0082259
EVA AIRWAYS CORP	31534975
EVERGREEN INTERNATIONAL STORAGE & TRANSPORT CORP	P0294325
FORMOSA PLASTICS MARINE CORP	31535169
KAOHSIUNG RAPID TRANSIT CORP	P0179888
TAICHUNG RAPID TRANSIT CORP	P3627410

TAIPEI RAPID TRANSIT CORP	P0313815
TAIWAN HIGH SPEED RAIL CORP	31552570
TAIWAN RAILWAYS ADMINISTRATION MOTC	P3434040
TAOYUAN RAPID TRANSIT CORP	P3627408
UNITED HIGHWAY BUS CORP	31537972

MAPPING OF DOMESTIC CUSTOMERS

Legend



COMPETITORS

The following is a representative list of local competitors:

Business Entity Name	Global Identifier
CORUSCATION ENTERPRISE CO LTD	P0222413
GUDEL LINEARTEC CO LTD	P0011887
KCW ETERNAL ENTERPRISE CO LTD	P0049996
PAULMARK INT'L INC	P0187262
RUN ACE CO LTD	31523924

OFFICE & FACILITIES

The following information relates to the Business Entity's office as listed above:

Name	: SAMPLE MOTORS INTERNATIONAL CO LTD - TATUNG DIST, TAIPEI CITY
Primary Use	: Office & Administration facilities
Building Size	: 65 Square meters
Employees	: 7
Type of Location	: Residential
Address	: 1FI 48 SAMPLE St, Tatung Dist, Taipei City 103
Country	: Taiwan
Ownership of Property	: Rented / Leased
Status	: Operational

RANKING

Type	Coverage	Ranking Detail
Corporate Ranking	Domestic	Top 5,000 companies in Taiwan - Based on Turnover in 2010, 2011, 2012, 2013, 2014 and 2015

*** End of Report on SAMPLE MOTORS INTERNATIONAL CO LTD ***

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