

# Warning Signs Of A Chinese Scam

- The Chinese company contacted you off the Web.
- They have “Import/Export” or “Trading” in their name.
- They want to conduct a very large volume of trade.
- They insist your senior executive travel to China immediately to sign the contract with them in person.
- They request money prior to the trip to pay for a reception in your honor, and/or, once in China, they request money or goods to grease the wheels with local officials.
- They ask you to share a ‘notarization fee’ based on a percentage of the contract price.
- They have been in business for less than one year.
- They can provide no verifiable references.